



## **MARKET ANALYST INTERN**

***THE MARKET EXPANSION AND GROWTH TEAM** commercializes disruptive new technologies in material science and engineered solutions. This team works with innovators in electric vehicles, life sciences, aerospace markets, and more to envision and create solutions to industry's most pressing problems.*

### **Position Summary:**

Assists Market Expansion Managers in quantifying Served Available Markets and Target Markets through primary and secondary research. Proposes envisioned outcomes and desired solutions to address identified market needs. Collaborates with internal cross-functional team members industrializing new chemistry and mechanical solutions to ensure visibility of the business function to production timelines and design to cost targets.

### **Essential Functions:**

1. Meet regularly with members of manufacturing, sourcing, and engineering to ensure timelines are met on delivery of prototypes and impediments and roadblocks are voiced and addressed quickly.
2. Engages with customers to screen for viability and explore for alternative solutions where no current solution exists.
3. Completes research as-assigned to investigate and quantify markets.
4. Work assignments will be a blend of cross-functional collaboration, and individual assignments.

### **Skills and Responsibilities:**

1. Currently enrolled in, or completed degree in related field, such as: Business, Engineering, Chemistry, or Psychology.
2. Strong precision answer and questioning skills are required to be successful in this role.
3. Ability to absorb, understand, and learn skills outside of one's area of functional expertise.
4. Ability to work effectively in a variety of environments and assignments.
5. Excellent verbal, written, and interpersonal communication skills.
6. Ability to work effectively with others and be a participative team member.
7. Proficiency in Microsoft Office applications.

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